Key Concepts, Terms, Theories & People
Midterm

January 8th
“The Institutional Construction of the Self”

Key Concepts/Terms

• Individual Centered vs. Institutional Centered
• The Individual Construction of the Self (Zuni and Romans)
  o If the self varies, what else varies?
  o Individuation
  o Dualism of Self
  o Internal Calculus of Action
  o From Person to Self
  o Enlightenment Philosophies
  o The Revolution of Martin Luther
  o “The Protestant Ethic and the Spirit of Capitalism”
  o Traditional vs. Rational Capitalism

Key People

• Marcel Mauss
• Charles Taylor
• Emile Durkheim
• Max Weber
• John Calvin

January 13th
“The Institutional Construction of the Self (cont.)”

Key Concepts/Terms

• “self” as cultural construct
• Zuni (Pueblo Indians)
• “personae” (refer to Roman society)
• citizen (refer to Roman society)
• “personne” (refer to Christian society)
• dualism of self (refer to Christian society)
• The Enlightenment
• I think, therefore I am
• The Western Self (refer to Mauss)
• Calvinism
• Rational Capitalism
• The Leviathan (book by Thomas Hobbes)
• State of Nature (concept developed by Thomas Hobbes)
Discourse on the Origin and Basis of Inequality Among Men (book by J.J. Rousseau)
The Social Contract (book by J.J. Rousseau)
The American Revolution (as influenced by Rousseau’s work)
The Declaration of Independence (as influenced by Rousseau’s work)
The French Revolution (as influenced by Rousseau’s work)
Individual Centered Approach
The Invisible Hand

Key People
Marcel Mauss
Martin Luther
John Calvin
René Descartes
Max Weber
Thomas Hobbes
Adam Smith
Jean Jacques Rousseau

January 15th  Prof. Baldwin’s lecture about George Herbert Mead

Key Terms and Concepts
Pragmatism
social psychology
the mind, the self and society
“I” and “me” and self
Fore-P and Hind-P
The scale from 100% objective to 0% objective
objectivity
Self rewarding system, Self-criticizing, Constructive criticism.
The “me” reflects social values.
Social control – crowd influences the individual.
“I” and “me” function nicely together and are an organic whole.
In childhood we are fragmented selves and then we grow and as an adult we have a unified identity.
Our sense of self grows from a simple self to self + family; to self + family + town; to self + family + town + world. We become citizens of the earth.
“I” and “Me” work organically together toward a goal.
Language is the key to developing a sense of self.
Self talk.
The role of symbols.
January 20th  “The Institutional Construction of the Gendered Self”

Key Concepts

- Institutions (examples, definition, and properties)
- Language as institution
- Historicity
- Moral Authority
- Objectifies Reality
- Coercive Power
- Eskimo example
- Linguistics Relativity Hypothesis/Sapir-Whorf Hypothesis
- State of nature
- Gender
- Sex
- Craniometry
- Genetic Strategies/Genetic Opportunities
- Explaining Differences (Individual Centered Explanations)
- Explaining Differences (Institutional Centered Explanations)
- Arapesh
- Mundugumor
- Tchambuli

Key People

- Berger and Berger
- Alessandro Duranti
- Franz Boas
- Edward Sapir
- Benjamin Whorf
- George Herbert Mead
- Stephen Jay Gould
- Paul Broca
- E.O. Wilson
- Jane Lancaster
- Margaret Mead
- Harry Harlow

January 22  Prof. Fenstermaker lecture on The Sociology of Gender

- Social construction of gender
- Socialization as an “ongoing project”
- Study on household work
- No Dumb Questions
  o Different reactions of three daughters
January 27  “The Institutional Construction of the Sexual Self”

Key concepts/terms

- Institutions and gender differences
- Language and gender differences
- Non-verbal communication
- Gendered styles of play
- Intimacy and romance vs. group rule breaking and non-disclosure
- “Episteme”
- Truth/power
- Knowledge/power
- Discipline and Punish
- Panopticon
- Discipline and organizations
- Repressive hypothesis
- Id, ego, super ego
- Civilization and its discontents
- Victorian Era
- Gender and sexuality
- “Plastic sexuality”
- Rise of romance

Key People

- Barrie Thorne and Zella Luria ("Sexuality and Gender in Children's Daily Worlds)
- Michel Foucault
- Jeremy Bentham (invented the panopticon)
- Anthony Giddens
- Sigmund Freud

January 29th  Prof. Friedland’s lecture “God in my Underwear”

- Sexuality in religion
- Finding from Friedland’s Facebook pilot survey
- The shift from 2nd to 3rd wave feminism
- Behavior and emotions after sex
- Relationship between belief in god and feelings about sex/romance
- The three erotic cultures among American youth.
- Production/Action
- Institutions/Actors
- Institutions/Religions